

"Exploring the roles of social capital and team-efficacy in virtual entrepreneurial team performance"

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Previous research has tended to oversimplify the role social capital plays in entrepreneurial team performance, particularly in contemporary (e.g., virtual) contexts. In this study, we investigate the relationships between various social capital dimensions and entrepreneurial team performance. Specifically, we assess the relationships among five key variables: relational capital, cognitive capital, entrepreneurial orientation, team efficacy and performance. Using survey data from virtual entrepreneurial teams, we find that relational capital, cognitive capital, and the presence of an entrepreneurial orientation significantly impact team-efficacy, which in turn is positively related to team performance. Implications for future theory and research are discussed.

Discipline: Entrepreneurship